

Foreign Reserves, Fiscal Capacity, and Lender of Last Resort

Humberto Martínez
Rutgers University

ASSA Poster Session

January 2022

Build up in foreign reserves stock since the 90s

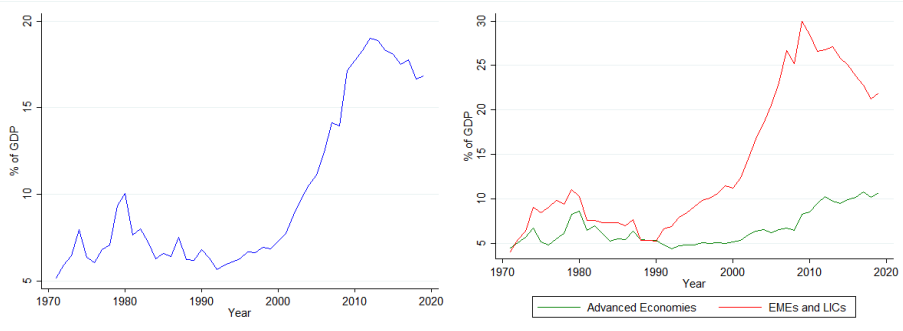


Figure: Official Foreign Reserves Holdings (% of GDP)

In this paper → Precautionary role of reserves

RQ: Why do some governments hold foreign reserves while others do not?

In this paper→ Precautionary role of reserves

RQ: Why do some governments hold foreign reserves while others do not?

- ▶ I develop a novel theoretical framework to study this question

In this paper → Precautionary role of reserves

RQ: Why do some governments hold foreign reserves while others do not?

- ▶ I develop a novel theoretical framework to study this question
- ▶ Fiscal Capacity as a novel motive behind reserves accumulation

In this paper → Precautionary role of reserves

RQ: Why do some governments hold foreign reserves while others do not?

- ▶ I develop a novel theoretical framework to study this question
- ▶ Fiscal Capacity as a novel motive behind reserves accumulation
- ▶ Empirical supporting evidence - 98 countries (1991-2016)

Non-linear relationship Reserves and Fiscal Capacity

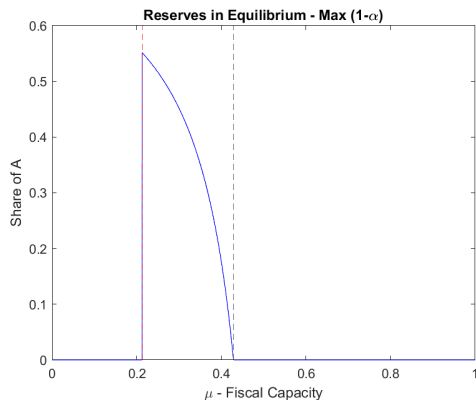


Figure: Foreign Reserves and Fiscal Capacity in Equilibrium

Sketch of Theoretical Framework

- Liquidity instrument → Liquidity literature (Holmström and Tirole, 1998) (Farhi and Tirole, 2012)
- *Small open economy* (SOE) borrows from international markets
- Global financial cycle drives international interest rates
- Financial Frictions
 - Wedge between total expected output and *pledgeable* expected output
- *High* international interest rates → *Sudden Stop* (SS) to this SOE
- Under SS: economy cannot finance production → domestic crisis

How can a government protect its economy from a SS?

- Offer substitute funding source (transfer)
- To cover transfer, it can issue bonds or use foreign reserves

How can a government protect its economy from a SS?

- Offer substitute funding source (transfer)
- To cover transfer, it can issue bonds or use foreign reserves
- Foreign reserves similar to an insurance
 - Prepay to use it→ Potentially wasteful investment
 - Annual Premium of 1% of GDP (Rodrik, 2006)

How can a government protect its economy from a SS?

- Offer substitute funding source (transfer)
- To cover transfer, it can issue bonds or use foreign reserves
- Foreign reserves similar to an insurance
 - Prepay to use it → Potentially wasteful investment
 - Annual Premium of 1% of GDP (Rodrik, 2006)
- Sovereign borrowing should be welfare improving (Holmström and Tirole, 1998)
 - Credible government
 - Exclusive right to tax → backed up by *total output*
 - Overcomes financial frictions
 - No need to hoard liquidity ex-ante

How can a government protect its economy from a SS?

- Offer substitute funding source (transfer)
 - To cover transfer, it can issue bonds or use foreign reserves
 - Foreign reserves similar to an insurance
 - Prepay to use it → Potentially wasteful investment
 - Annual Premium of 1% of GDP (Rodrik, 2006)
 - Sovereign borrowing should be welfare improving (Holmström and Tirole, 1998)
 - Credible government
 - Exclusive right to tax → backed up by *total output*
 - Overcomes financial frictions
 - No need to hoard liquidity ex-ante
- ▶ Why do *some* governments hoard liquidity in the form of reserves?

Fiscal Capacity is a key variable

- ▶ Level of development of economic institutions for tax compliance (Besley and Persson, 2014)
- Degree to which tax collection (sovereign borrowing) is limited by financial frictions

Fiscal Capacity is a key variable

- ▶ Level of development of economic institutions for tax compliance (Besley and Persson, 2014)
 - Degree to which tax collection (sovereign borrowing) is limited by financial frictions
- ▶ Low fiscal capacity impairs ex-post liquidity supply

Fiscal Capacity is a key variable

- ▷ Level of development of economic institutions for tax compliance (Besley and Persson, 2014)
 - Degree to which tax collection (sovereign borrowing) is limited by financial frictions
- ▷ Low fiscal capacity impairs ex-post liquidity supply
 - ① Fiscal Space Channel → bounds sovereign borrowing below *natural* limit

Fiscal Capacity is a key variable

- ▷ Level of development of economic institutions for tax compliance (Besley and Persson, 2014)
- Degree to which tax collection (sovereign borrowing) is limited by financial frictions
- ▷ Low fiscal capacity impairs ex-post liquidity supply
 - ① Fiscal Space Channel → bounds sovereign borrowing below *natural* limit
 - ② Crowding out Channel → As sovereign borrowing ↑, ↑ future taxes → ↓ net pledgeable expected output to back up private borrowing

Summary of Theoretical Results

- ① Governments *only* accumulate reserves if their fiscal capacity is *underdeveloped*
- ② Governments with very low fiscal capacity → don't accumulate reserves (it is too costly)
- ③ Reserves → provide liquidity without *crowding out* private liquidity

Empirical Exercise

- Unbalanced sample of 98 countries between 1991-2016
- 29 AEs, 69 EMEs and LICs
- Data is publicly available: WDI, IFS, BIS, etc.

$$\log\left(\frac{Res_{j,t}}{GDP_{j,t}}\right) = \beta_0 + \beta_1 \log\left(\frac{IncTaxRev_{j,t-1}}{TotTaxRev_{j,t-1}}\right) + \beta_2 Z_{j,t-1} + \alpha_t + \varepsilon_{j,t} \quad (1)$$

- $\log\left(\frac{IncTaxRev_{j,t-1}}{TotTaxRev_{j,t-1}}\right) \rightarrow$ Proxy for fiscal capacity ($\beta_1 < 0$)
- $Z_{j,t-1} \rightarrow$ Other motives for FX accumulation
(Aizenman and Lee, 2007) (Obstfeld et al., 2010) (Ghosh et al., 2017)

Foreign Reserves and Fiscal Capacity - OLS Regression

	Whole Sample	EME	Pre-GFC	Post GFC	Balanced Panel	Euro Area
	(1)	(2)	(3)	(4)	(5)	(6)
Tax Revenue (% GDP, log)	-0.004 (0.202)	0.131 (0.151)	0.205 (0.180)	-0.428 (0.295)	0.413 (0.251)	2.081*** (0.548)
Income Tax Revenue (% TR, log)	-0.161** (0.081)	-0.146** (0.064)	-0.175 (0.108)	-0.169** (0.081)	-0.477*** (0.114)	-1.588** (0.503)
Observations	1681	1162	915	605	507	152
R^2	0.40	0.52	0.47	0.39	0.66	0.82
Countries	98	69	93	92	20	9

Note: *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$. Standard errors in parenthesis. Observations clustered by country. Time fixed effects are not reported but are included in every regression.

Foreign Reserves, Fiscal Capacity and Original Sin - OLS

	Whole Sample	EME	Pre-GFC	Post GFC	Balanced Panel	Euro Area
	(1)	(2)	(3)	(4)	(5)	(6)
Original Sin Index (0-1)	1.617*** (0.339)	-1.150*** (0.427)	1.069** (0.456)	2.076*** (0.356)	0.737 (0.468)	0.006 (1.109)
Tax Revenue (% GDP, log)	-0.215 (0.238)	-0.108 (0.213)	-0.161 (0.258)	-0.414 (0.276)	0.809** (0.383)	2.354*** (0.544)
Income Tax Revenue (% TR, log)	-0.227*** (0.085)	-0.166** (0.074)	-0.222** (0.103)	-0.222** (0.087)	-0.372*** (0.129)	-1.744*** (0.396)
Observations	1029	606	397	505	312	144
R^2	0.54	0.56	0.62	0.53	0.67	0.84
Countries	84	55	69	80	20	9

Note: *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$. Standard errors in parenthesis. Observations clustered by country. Time fixed effects are not reported but are included in every regression.

Challenge with Fixed Effects

$$\log\left(\frac{Res_{j,t}}{GDP_{j,t}}\right) = \beta_0 + \beta_1 \log\left(\frac{IncTaxRev_{j,t-1}}{TotTaxRev_{j,t-1}}\right) + \beta_2 Z_{j,t-1} + \alpha_j + \alpha_t + \varepsilon_{j,t} \quad (2)$$

- Non-linearity between reserves and fiscal capacity implies a challenge for fixed effects
- I classify country-year observation into 5 quintiles → fiscal capacity
- I run (2) whole-sample, then I exclude quintile 1, then quintile 1 and 2, so on.
- As I exclude lower quintiles, I expect $|\beta_1|$ to be larger and $\beta_1 < 0$.

Foreign Reserves, Fiscal Capacity - Fixed Effects

	Country Fixed Effects				
	(1)	(2)	(3)	(4)	(5)
	Q1-Q5	Q2-Q5	Q3-Q5	Q4-Q5	Q5
Tax Revenue (% GDP, log)	0.274*** (0.084)	0.509*** (0.121)	0.553*** (0.146)	0.210 (0.160)	0.358 (0.239)
Income Tax Revenue (% TR, log)	-0.005 (0.044)	-0.076 (0.082)	-0.508*** (0.121)	-0.549*** (0.139)	0.631** (0.315)
Observations	1681	1344	1008	672	336
R2	0.24	0.19	0.24	0.34	0.06
R2-Between	0.23	0.14	0.11	0.28	0.06
R2-Within	0.23	0.23	0.28	0.42	0.48
Countries	98	90	78	56	35
Avg. Obs per country	17	15	13	12	10

Note: *** $p < 0.01$, ** $p < 0.05$, * $p < 0.10$. Standard errors in parenthesis. Sample divided in quintiles according to fiscal capacity. Columns (1) and (6) are the results for the whole sample (1-5), Columns (2) and (7) for quintiles 2 to 5, Columns (3) and (8) for quintiles 3 to 5, Columns (4) and (9) for quintiles 4 and 5, and Columns (5) and (10) for quintile 5

- 1 Novel motive for foreign reserves accumulation:
 - Sudden Stops and Capital Outflows: Aizenman and Lee (2007); Obstfeld et al. (2010); Jeanne and Ranciere (2011)
 - Currency Mismatch: Chang and Velasco (2001); Eichengreen et al. (2003); International Monetary Fund (2011); Bocola and Lorenzoni (2020)
 - Sovereign Default: Alfaro and Kanczuk (2009); Bianchi et al. (2018)
 - Financial Frictions: Dominguez (2009); Céspedes and Chang (2019)
- 2 Fiscal Capacity to liquidity literature: Holmström and Tirole (1998) Farhi and Tirole (2012) Tirole (2011)
- 3 Fiscal Space and Crowding Out channels: Tirole (2002) Calvo (2016)

- Links fiscal capacity with resilience to global shocks
- Domestic Perspective
 - Fiscal capacity \neq Fiscal sustainability/space
 - Countries should not shy away from strengthening institutions for tax compliance
- Global Perspective
 - Low fiscal capacity \rightarrow choice between reserves or sudden stops
 - Both options carry costs for international monetary system
 - International Financial Assistance – How should resources be used?

Thank you!



Go to my Website!



Download paper

- Aizenman, J. and Lee, J. (2007). International Reserves: Precautionary Versus Mercantilist Views, Theory and Evidence. *Open Economies Review*, 18(2):191–214.
- Alfaro, L. and Kanczuk, F. (2009). Optimal reserve management and sovereign debt. *Journal of International Economics*, 77(1):23–36.
- Besley, T. and Persson, T. (2014). Why Do Developing Countries Tax So Little? *Journal of Economic Perspectives*, 28(4):99–120.
- Bianchi, J., Hatchondo, J. C., and Martinez, L. (2018). International Reserves and Rollover Risk. *American Economic Review*, 108(9):2629–2670.

References II

- Bocola, L. and Lorenzoni, G. (2020). Financial crises, dollarization, and lending of last resort in open economies. *American Economic Review*, 110(8):2524–57.
- Calvo, G. (2016). *Macroeconomics in Times of Liquidity Crises, Searching for Economic Essentials*. MIT Press.
- Céspedes, L. F. and Chang, R. (2019). Optimal foreign reserves and central bank policy under financial stress. *Working in progress*.
- Chang, R. and Velasco, A. (2001). A Model of Financial Crises in Emerging Markets. *The Quarterly Journal of Economics*, 116(2):489–517. Publisher: Oxford University Press.

References III

- Dominguez, K. M. (2009). International reserves and underdeveloped capital markets. In *NBER International Seminar on Macroeconomics*, volume 6, pages 193–221. JSTOR.
- Eichengreen, B., Hausmann, R., and Panizza, U. (2003). Currency Mismatches, Debt Intolerance and Original Sin: Why They Are Not the Same and Why it Matters. Technical Report w10036, National Bureau of Economic Research, Cambridge, MA.
- Farhi, E. and Tirole, J. (2012). Collective moral hazard, maturity mismatch, and systemic bailouts. *American Economic Review*, 102(1):60–93.

References IV

- Ghosh, A. R., Ostry, J. D., and Tsangarides, C. G. (2017). Shifting motives: Explaining the buildup in official reserves in emerging markets since the 1980s. *IMF Economic Review*, 65(2):308–364.
- Holmström, B. and Tirole, J. (1998). Private and public supply of liquidity. *Journal of Political Economy*, 106(1):1–40.
- International Monetary Fund (2011). Assessing Reserve Adequacy. *Policy Papers*, 2011(8).
- Jeanne, O. and Ranciere, R. (2011). The optimal level of international reserves for emerging market countries: A new formula and some applications. *The Economic Journal*, 121(555):905–930.

- Obstfeld, M., Shambaugh, J. C., and Taylor, A. M. (2010). Financial Stability, the Trilemma, and International Reserves. *American Economic Journal: Macroeconomics*, 2(2):57–94.
- Rodrik, D. (2006). The social cost of foreign exchange reserves. *International Economic Journal*, 20(3):253–266.
- Tirole, J. (2002). *Financial Crises, Liquidity and the International Monetary System*. Princeton University Press.
- Tirole, J. (2011). Illiquidity and All Its Friends. *Journal of Economic Literature*, 49(2):287–325.

Foreign Reserves, Fiscal Capacity, and Lender of Last Resort

Humberto Martínez
Rutgers University

ASSA Poster Session

January 2022