

# Does Perception Matter in Asset Pricing? Modeling Volatility Jumps and Returns Using Twitter-Based Sentiment Indices

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# Questions

- How do we model sentiments?
- Do sentiments affect stock returns?
- Do sentiments affect volatility jumps?

# Motivation

## How investors are using social media to make money

Bryan Borzykowski, special to CNBC.com

Thursday, 9 Jun 2016 | 10:15 AM ET



While most **Twitter** users post about news they've seen or what they're doing during the day, a number of hedge funds and financial firms are doing something else with the site: They're looking for information that can help them make money.

If they can find out what the masses are thinking about a particular company, or if they can be first to react to a news event, then maybe they can get an edge over their competition.

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# Motivation

## How investors are using social media to make money

Special to CNBC.com

### MARKETS | MARKETS MAIN Retail Traders Wield Social Media for Investing Fame

Dispensing stock tips on Twitter, Facebook and online brokerage sites, some build a following: 'If you're wrong, people will know it.'

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# Why Are We Here?

- Question: Can we explain short term asset returns and/or volatility jumps?
  - what information (or variable) might explain the so-called short-term “noise” in asset returns?
  - what information (or variable) might explain changes in volatility and/or jumps in asset returns?
- Answer: Forecast firm-specific returns AND volatility jumps using Twitter-based sentiment index
  - Return intuition – “wisdom of the crowd” argument – do consumers like/hate your product/company
  - Volatility intuition – shifts in aggregate sentiment (e.g. positive to negative) signals sudden uncertainty toward specific company

# Example - United Airlines Sentiment April 10, 2017







# Sentiment Index Distribution

What affects stock returns and volatilities?

## Consumer/Investor Sentiment

Use Twitter to determine overall consumer/investor sentiment:

- Classify words as positive, negative, or neutral (e.g. long, short, hold)
- Score words from -3 to +3 to obtain sentiment distribution (e.g. exceptional > good)
  - Relationship between positive and negative sentiments
  - Distribution
  - Look at different “bins” in distribution

# Sentiment Index - Two Dictionaries

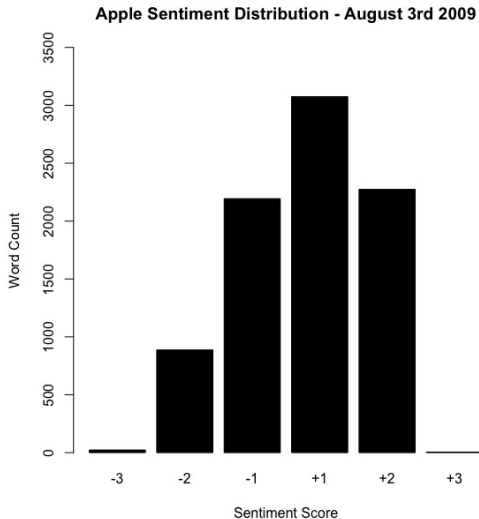
Words and associated scores come from two sources:

- Bill McDonald's word list – finance terms ranked as positive or negative
- Finn Årup Nielsen – 8,000 words scored from -3 to +3





# Example: Tweets about Apple



# Data

## Price data:

- Data source: Wharton Research Data Services (WRDS) databases
- Returns and volatility data: CRSP
- Two sample periods:
  - June 2009 - September 2018 (paper)
  - Jun. 2009–Dec. 2009 (presentation) – why?
    - Only period with population of tweets – do not miss important tweets
    - Long to analyze – sentiment analysis on 600,000 Apple tweets takes about a half day

## Data (cont'd)

Twitter-based sentiment:

- Subsample of 450 million tweets scraped from Twitter for 2009
- Subsetted by firm
- Using seven months of data

Firms analyzed:

- Thirteen randomly selected firms analyzed:
- Apple, Google, Exxon, FedEx, Ford, JP Morgan, Lockheed Martin, Microsoft, Pepsi, Pfizer, Verizon, Wells Fargo, and Wal-Mart
- For this presentation, focus on Apple results
- Other results available for discussion
- All tweets for 7 months would take about 375 days



# Results: Daily Regressions, Returns, McDonald

$$\text{Regression Equation: } r_t = \alpha + \sum_{i=1}^6 \beta_{t-1,i} z_{t-1,i} + \epsilon_t$$

	Model 1	Model 2	Model 3
(Intercept)	-0.0540 (0.0403)	-0.0516** (0.0191)	-0.1576*** (0.0409)
Proportion VV Negative		1.6742† (0.8926)	0.2430 (0.8891)
Proportion V Negative		0.1427 (0.1160)	0.2304* (0.1134)
Proportion Negative		0.1544* (0.0612)	0.1699** (0.0615)
Proportion Positive	0.1167* (0.0583)		0.1579** (0.0505)
Proportion V Positive		0.0286 (0.0754)	0.1316* (0.0646)
Proportion VV Positive	6.1016* (2.3933)		
R <sup>2</sup>	0.0815	0.0761	0.1225
Num. obs.	138	138	138

\*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ , †  $p < 0.1$

Table: Apple tweets June–August 2009 ( $\approx 600,000$  tweets)

## Results: Daily Regressions, Volatility Jumps, McDonald

Regression Equation:  $\sigma_t = \alpha + \beta skew_{t-1} + \epsilon$ 

	Regime 1	Regime 2
(Intercept)	0.0181*** (0.0002)	0.0147*** (0.0002)
$skew_{t-1}$	0.0046*** (0.0007)	0.0016* (0.0007)
R <sup>2</sup>	0.4435	0.0539
Num. obs.	138	138

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$$P = \begin{bmatrix} p_{L,L} & p_{L,H} \\ p_{H,L} & p_{H,H} \end{bmatrix} = \begin{bmatrix} 0.9598 & 0.0241 \\ 0.0402 & 0.9759 \end{bmatrix}$$

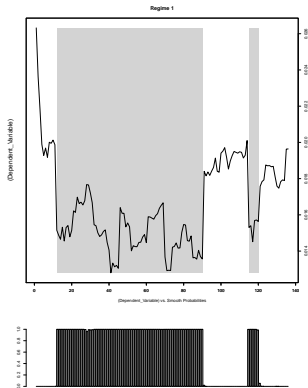


Figure: Apple Volatility – Regime 1

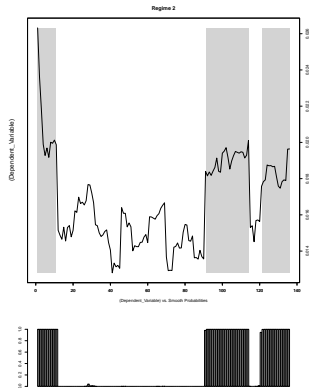


Figure: Apple Volatility – Regime 2

# Cautionary Tale!

There is always a need for diligence.

## Updated Investor Alert: Social Media and Investing -- Stock Rumors

**Nov. 5, 2015**

*The U.S. Securities and Exchange Commission's (SEC) Office of Investor Education and Advocacy ("OIEA") is issuing this Investor Alert to warn investors about fraudsters who may attempt to manipulate share prices by using social media to spread false or misleading information about stocks.*

# Conclusion

- Constructed sentiment indices from tweets;
- Sentiment indices can be used to model short-term asset returns;
- Sentiment indices can be used to model volatility jumps.

# Thank you!

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## Appendix – Additional Results

Firm: Microsoft with about 100,000 tweets

	Regime 1	Regime 2
(Intercept)	0.0125*** (0.0002)	0.0217*** (0.0006)
$skew_{t-1}$	-0.0009** (0.0003)	-0.0031*** (0.0008)
R <sup>2</sup>	0.1128	0.2208
Num. obs.	138	138

\*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ , †  $p < 0.1$

Table: Apple tweets June–December 2009 ( $\approx 600,000$  tweets)

## Appendix – Additional Results

Firm: Google with about 1,000,000 tweets

	Regime 1	Regime 2
(Intercept)	0.0079*** (0.0005)	0.0155*** (0.0004)
$skew_{t-1}$	0.0013** (0.0005)	-0.0010* (0.0004)
$R^2$	0.1443	0.06875
Num. obs.	138	138

\*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ , †  $p < 0.1$

Table: Apple tweets June–December 2009 ( $\approx 600,000$  tweets)



## Appendix – Additional Results

Firm: Ford with about 900,000 tweets

	Regime 1	Regime 2
(Intercept)	0.0148*** (0.0019)	0.0353*** (0.0012)
$skew_{t-1}$	0.0094*** (0.0022)	-0.0037* (0.0015)
$R^2$	0.2967	0.1052
Num. obs.	138	138

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## Results: Daily Regressions, Volatility, McDonald

$$\text{Regression Equation: } \Delta\sigma_t = \alpha + \sum_{i=1}^6 \beta_{t-1,i} z_{t-1,i} + \epsilon_t$$

	Model 1	Model 2	Model 3
(Intercept)	-0.0003 <sup>†</sup> (0.0002)	-0.0001 (0.0002)	-0.0001 (0.0002)
VV Negative	0.1838 (1.7266)		0.9056 (1.7128)
V Negative	-0.2706* (0.1332)		0.0543 (0.1750)
Negative	0.1530* (0.0598)		0.1946** (0.0707)
Positive		-0.1814** (0.0539)	-0.2582*** (0.0682)
V Positive		0.2289*** (0.0660)	0.1503* (0.0705)
VV Positive		10.2847* (4.5090)	10.1482* (4.5306)
R <sup>2</sup>	0.0589	0.1057	0.1599
Num. obs.	137	137	137

\*\*\*  $p < 0.001$ , \*\*  $p < 0.01$ , \*  $p < 0.05$ , <sup>†</sup>  $p < 0.1$

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