

# Exporting and Frictions in Input Markets: Evidence from Chinese Data

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# Motivation

- Large dispersion across average products of labor and capital within industries, possibly caused by frictions.
- Removing those frictions in input markets generates large TFP gains.
  - ▶ Hsieh and Klenow (2009): removing all sources of misallocations would increase total factor productivity (TFP) in China by 86-115 percent.

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- Many contributions analyze the direct effect of trade liberalization on TFP (Pavcnik (2002), Amiti and Konigs (2007), Goldberg et al. (2009), etc.)
- This paper: Shocks to export opportunities can alleviate misallocation, thus raising aggregate TFP.

# Roadmap

## ① Empirical Evidence

## ② Framework

- ▶ Borrowing constraints tied to past performance.
- ▶ Exporting *à la* Helpman et al. (2010)

## ③ Empirical Analysis

- ▶ The deviation of average products from the frictionless equilibrium tends to be smaller at firms facing a shock to market access.

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# Data

- China's Annual Survey of Industry (AIS)
  - ▶ Balance sheet information, e.g., revenue, assets, investments, employments, etc.
  - ▶ Data on all state-owned firms and on non-state-owned firms with revenues above five million RMB ( $\sim$  \$700K)
  - ▶ Years: 1998-2007
  - ▶ Construct a real capital stock series from investments as in Brandt et al. (2012); moreover, we use their deflators for gross output, input and capital investments.
- Firm Export Customs (2000-2007)
  - ▶ Firm-level exports by country, product, and year.

## Firm-level measures of dispersion

- Hsieh and Klenow (2004): frictions in capital and output markets induce within-sector variation in the average products of labor and capital across firms.
- Our firm-level measures: the deviation of firm-level outcomes from sector averages.



## Firm-level measures of dispersion

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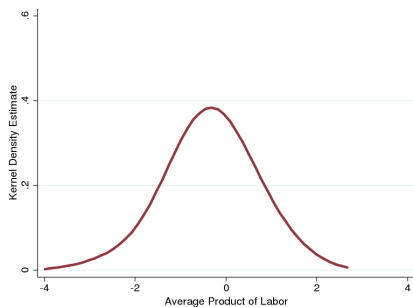
### Constructing the measures

- Normalize the average products by the sector averages.
- Express the normalized measures in log-s.
- Take absolute value.

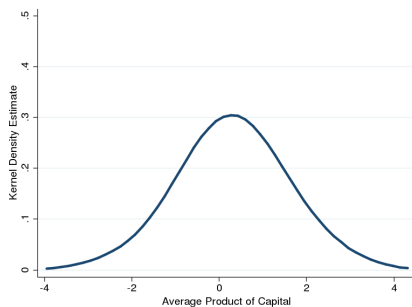
For labor return, for example,

$$|\ln \lambda_{ist}| = \left| \ln \frac{\frac{P_{ist} Y_{ist}}{L_{ist}}}{\frac{P_{st} Y_{st}}{L_{st}}} \right| = \left| \ln \left[ \frac{1}{(1 + \mu_{is,t+1})} \int_{i \in I} (1 + \mu_{is,t+1}) di \right] \right|$$

# Looking at Firm-level Measures



Distribution of Labor Returns ( $\ln \lambda$ )



Distribution of Capital Returns ( $\ln \kappa$ )

- Positive and negative deviations of individual returns from zero reveal the presence of heterogeneous wedges affecting input choices. For labor, e.g.,
  - ▶ Firms with  $\ln \lambda > 0$  have labor returns above the sector average, i.e. their labor input demand is below the sector's.
  - ▶ Firms with  $\ln \lambda < 0$  have labor returns below the sector average, i.e. their labor input demand is above the sector's.

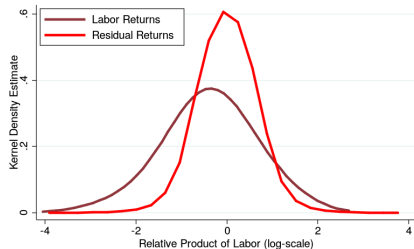
# Controlling for Firm Heterogeneity

Firm heterogeneity affects the dispersion across average products of labor and capital.

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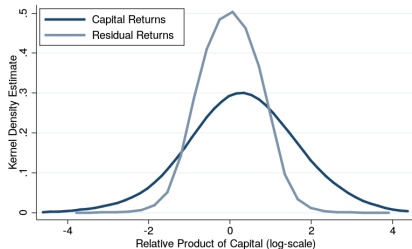
Firm heterogeneity affects the dispersion across average products of labor and capital.

Construct a **residual average product**: control for the effect of profit margin (proxy for demand elasticity), size, TFP, and sector-time dummies



Source: AIS data, 1998-2007.

Note: Labor returns are relative to industry averages; residual returns are obtained from a regression of labor returns on profit margin, TFP, capital stock, firm and sector-time fixed effects.



Source: AIS data, 1998-2007.

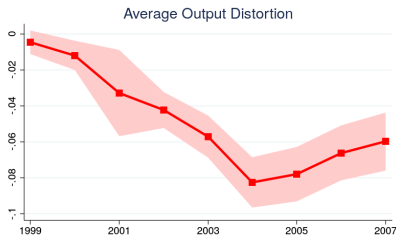
Note: Capital returns are relative to industry averages; residual returns are obtained from a regression of capital returns on profit margin, TFP, total employment, firm and sector-time fixed effects.

Distribution of Labor Returns ( $\ln \lambda$ )

Distribution of Capital Returns ( $\ln \kappa$ )

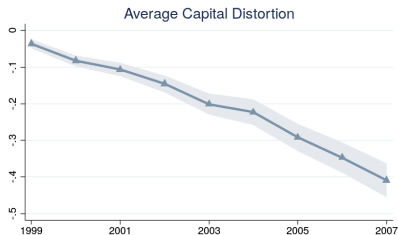
# Dispersions across L and K over time

Within-sector dispersion across input returns declined over 1998-2007



Source: AIS Data, 1998-2007.

Notes: the average output distortion is obtained from a regression of residual labor returns on time dummies; the estimates are relative to 1998. Red-shaded area denotes 95 percent confidence interval.



Source: AIS Data, 1998-2007.

Notes: the average capital distortion is obtained from a regression of residual capital returns on time dummies; the estimates are relative to 1998. Blue-shaded area denotes 95 percent confidence interval.

# Dispersion across Input Returns: Exporters vs. Nonexporters

Cross-sectional comparison

$$\text{Disp}(\ln y)_{jast} = \alpha_0 + \alpha_1 \text{Export}_{jast} + D_{as} + D_t + \eta_{iast}, \quad y = \lambda, \kappa$$

where  $\text{Export}_{jast} = 1$  indicates that the dispersion is computed across exporting firms of age  $a$  in sector  $s$  at time  $t$ .

Additional controls

- Dispersion across profit margin
- Dispersion across size
- Dispersion across TFP

Remove export status-sector-age-time cells with less than 10 firms.

# Results

Within-sector-age dispersion is smaller across exporters.

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		Avg $ \ln\lambda $			Avg $ \ln\kappa $	
Export	-0.047*** (0.008)	-0.045*** (0.008)	-0.039*** (0.007)	-0.112*** (0.010)	-0.110*** (0.010)	-0.102*** (0.010)
sd $\ln\psi$		0.033*** (0.004)	0.031*** (0.004)		0.027*** (0.005)	0.025*** (0.005)
sd TFP			0.188*** (0.007)			0.232*** (0.010)
sd K			-0.021*** (0.005)			
sd Empl						-0.041*** (0.011)
Sector <sup>a</sup> -Age	y	y	y	y	y	y
Year	y	y	y	y	y	y
Obs.	47,526	47,526	47,526	47,526	47,526	47,526
R <sup>2</sup>	0.472	0.475	0.509	0.494	0.495	0.523

# Roadmap

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- ▶ Borrowing constraints tied to past performance.
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# The Effect of Trade on Misallocation

Focus on borrowing constraints as a source of misallocation.

How trade can reduce misallocation

- Premise: borrowing constraints tied to past revenues.
- Shocks to export opportunities are equivalent to a shock to revenues.
- Larger revenues relax the borrowing constraints, allowing inputs to flow towards more efficient firms.

# A Framework of Analysis

## Main Elements of the Model (Partial Equilibrium Analysis)

- CES Demand, with elasticity  $\sigma$ .
- Cobb-Douglas Production.

$$Y_{ist} = z_{ist} L_{ist}^{\alpha_s} K_{ist}^{1-\alpha_s}$$

- Borrowing constraints are linked to size (Gopinath et al. (2015), Arellano et al. (2012); Evidence)

$$K_{ist} \leq A_{is0} + P_{is,t-1} Y_{is,t-1}$$

- Decision to export is modeled as in Helpman et al. (2010)

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**Model Implication:** Shocks to export opportunities induce input choices closer to the frictionless equilibrium.

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# Firm-Level Implications

Shocks to export opportunities induce firm to move closer to optimal equilibrium

With our firm-level measures of distortion

- Under the frictionless equilibrium,  $\ln \lambda = 0$  and  $\ln \kappa = 0$ .
- Therefore,  $|\ln \lambda|$  and  $|\ln \kappa|$  measure the firm deviation from the frictionless equilibrium.

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- Therefore,  $|\ln \lambda|$  and  $|\ln \kappa|$  measure the firm deviation from the frictionless equilibrium.

Our Baseline Model

$$|\ln y|_{ist} = \beta_0 + \beta_1 \text{Mkt Access}_{is,t-1} + D_{st} + D_{pt} + D_i + \varepsilon_{ist}$$

Market Access Shocks:

- Export Status
- Export Shipments
- Tariffs above the 75th percentile

# Tariffs as Market Access Shocks

## Measure of Tariffs

- For exporters:  $\tau_{ist} = \sum_j w_{2000} \tau_{ijst}$ , where  $j$  denotes country/product groups
- For non-exporters:  $\tau_{ist} = \tau_{st}$

Weights are export/production shares of total revenues for 2000.

Consider firms facing large vs. small tariffs within a sector

- Firms facing tariffs above 75th percentile vs. below
- Correlation with export status: -0.6

# Firm-level Distortions: Results

Variables	(1)	(2) $ \ln \lambda $	(3)	(4)	(5) $ \ln \kappa $	(6)
Tariffs Above $75_{t-1}$	0.007** (0.003)	0.007** (0.003)	0.007** (0.003)	0.010*** (0.004)	0.010*** (0.004)	0.011*** (0.004)
$\ln$ Age	-0.040*** (0.005)	-0.039*** (0.005)	-0.033*** (0.005)	-0.156*** (0.006)	-0.157*** (0.006)	-0.155*** (0.006)
$\ln \psi$		0.014*** (0.001)	0.014*** (0.001)		-0.006*** (0.001)	-0.007*** (0.001)
TFP			0.055*** (0.003)			0.259*** (0.004)
$\ln K$			-0.033*** (0.002)			
$\ln$ Empl						-0.131*** (0.003)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	893,613	893,613	893,613	893,613	893,613	893,613
$R^2$	0.011	0.012	0.015	0.013	0.013	0.050
Number of Firm IDs	297,718	297,718	297,718	297,718	297,718	297,718



# Distortions and Borrowing Constraints

- Interaction between sector-level average debt-to-asset ratio and market access shocks
  - Firms facing tariffs above the 75th percentile and in sectors with higher debt-to-asset ratio experience even higher capital distortions.

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		$ \ln \lambda $			$ \ln \kappa $	
Tariffs Above $75_{t-1}$	0.079* (0.044)	0.077* (0.044)	0.077* (0.044)	-0.153*** (0.051)	-0.152*** (0.051)	-0.152*** (0.051)
Tariffs Above $75_{t-1}$ * Lev. Ratio	-0.121 (0.074)	-0.118 (0.074)	-0.118 (0.074)	0.275*** (0.086)	0.274*** (0.086)	0.275*** (0.086)
ln Age	-0.041*** (0.005)	-0.040*** (0.005)	-0.034*** (0.005)	-0.156*** (0.006)	-0.156*** (0.006)	-0.155*** (0.006)
ln $\psi$		0.014*** (0.001)	0.014*** (0.001)		-0.007*** (0.001)	-0.008*** (0.001)
TFP			0.055*** (0.003)			0.261*** (0.004)
ln $K$			-0.033*** (0.002)			
ln Empl						-0.132*** (0.003)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	898,817	898,817	898,817	898,817	898,817	898,817
R <sup>2</sup>	0.011	0.012	0.015	0.013	0.013	0.050
Number of Firm IDs	298,746	298,746	298,746	298,746	298,746	298,746

# Quantifications and Robustness

Firms facing tariffs above the 75th percentile experience larger distortions in output and input markets

- Facing tariffs above the 75th percentile increases
  - ▶ output distortions by 0.7% of a sd.
  - ▶ capital distortions by 0.8% of a sd.
- Controlling for proxies of financial constraints reduces the effect on capital distortions by 1/3 (Table).
- the effect on capital distortions is 1.4% of a sd at constrained firms.

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- the effect on capital distortions is 1.4% of a sd at constrained firms.

## Robustness Checks

- Other market access shocks ( [Export Status](#) and [Export Shipments](#) )
- Private firms vs. SOEs ( [Table](#) )
- Alternative specification ( [Petrin & Sivadasan \(2013\)](#) )

# Conclusions

- Within-sector input dispersion is significantly lower across exporters.
- Trade shocks induce firms to move closer to the frictionless equilibrium.
  - ▶ The effect is significant for both labor and capital measures.
- Back-of-the-envelope calculation: firm-level effects imply that trade shocks increase productivity by 1% by reducing input misallocation. (Effect on TFP)

# Borrowing Constraints: Empirical Evidence

Larger firms face higher costs of default and, as such, are allowed to borrow more.

Variables	(1) Debt/Assets	(2) Debt/Equity	(3) Fee Share	(4) Interest Share
Revenues <sub>t-1</sub>	0.029*** (0.001)	0.016*** (0.002)	0.002*** (0.0004)	0.002*** (0.0004)
Sector-Year	y	y	y	y
Prov-Year	y	y	y	y
Obs.	1,212,190	1,212,190	1,212,190	1,212,190
R <sup>2</sup>	0.062	0.056	0.002	0.002

Back

## Market Access Shocks and the Effect on Constraints

Let  $E = \{E_0, E_1, \dots, E_T\}$  be the sequence of market size indicators. The  $n$ -th borrowing constraint satisfies

$$\frac{(1 + \mu_{is,n+1})^\sigma}{[r + \mu_{is,n}]^{\sigma(1-\alpha_s) + \alpha_s}} - \frac{\Psi}{\tilde{\theta}_K} \frac{E_{n-1}}{E_n} \frac{(1 + \mu_{is,n})^{\sigma-1}}{[r + \mu_{is,n-1}]^{(1-\alpha_s)(\sigma-1)}} = \frac{A_{is}}{z_{is}^{\sigma-1}} w^{\alpha_s(\sigma-1)}$$

By the Implicit Function Theorem,

$$\frac{\partial \mu_{is,n}}{\partial E_n} > 0$$
$$\frac{\partial \mu_{is,n}}{\partial E_{n-1}} < 0$$

# Role of Credit Constraint

Exporters display lower dispersion in sectors with higher financial dependence (Manova (2009))

- Qualitatively similar results with measure of capital intensity or tangibility

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		Avg $ \ln\lambda $			Avg $ \ln\kappa $	
Export	-0.076*** (0.013)	-0.072*** (0.013)	-0.064*** (0.012)	-0.169*** (0.017)	-0.166*** (0.017)	-0.155*** (0.017)
Export*Fin Dep	-0.070 (0.090)	-0.061 (0.094)	-0.040 (0.089)	-0.546** (0.227)	-0.540** (0.221)	-0.512** (0.219)
sd $\ln \psi$		0.047*** (0.006)	0.045*** (0.006)		0.033*** (0.006)	0.030*** (0.006)
sd TFP			0.159*** (0.012)			0.206*** (0.017)
sd K			-0.016*** (0.006)			
sd Empl						-0.036** (0.015)
Sector <sup>a</sup> -Age	y	y	y	y	y	y
Year	y	y	y	y	y	y
Obs.	21,590	21,590	21,590	21,590	21,590	21,590
R <sup>2</sup>	0.323	0.329	0.359	0.338	0.340	0.369

# Role of Credit Constraint: Chinese Measure

Exporters display lower dispersion in sectors with higher financial dependence

- Firms classified based on their average debt-to-assets ratio

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		Avg $ \ln\lambda $			Avg $ \ln\kappa $	
Export	0.064 (0.086)	0.062 (0.085)	0.095 (0.082)	0.165 (0.118)	0.163 (0.118)	0.210* (0.117)
Export*Lev Ratio	-0.185 (0.147)	-0.178 (0.146)	-0.224 (0.140)	-0.461** (0.198)	-0.456** (0.197)	-0.520*** (0.196)
sd $\ln \psi$		0.033*** (0.004)	0.031*** (0.004)		0.027*** (0.005)	0.025*** (0.005)
sd TFP			0.188*** (0.007)			0.232*** (0.010)
sd K			-0.020*** (0.005)			
sd Empl						-0.039*** (0.010)
Sector <sup>a</sup> -Age	y	y	y	y	y	y
Year	y	y	y	y	y	y
Obs.	47,526	47,526	47,526	47,526	47,526	47,526
R <sup>2</sup>	0.472	0.475	0.509	0.495	0.496	0.524



# Tariff Variation across Sectors

Exporters display lower dispersion in sectors with lower tariffs

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		Avg $ \ln\lambda $			Avg $ \ln\kappa $	
Export	-0.010 (0.023)	-0.004 (0.023)	-0.022 (0.020)	-0.216*** (0.030)	-0.212*** (0.030)	-0.233*** (0.028)
W Exp Tariff	0.017 (0.199)	0.009 (0.203)	0.053 (0.171)	-0.188 (0.290)	-0.194 (0.293)	-0.136 (0.248)
Export*W Exp Tariff	-0.364* (0.203)	-0.404** (0.202)	-0.163 (0.175)	1.021*** (0.294)	0.992*** (0.293)	1.279*** (0.265)
sd $\ln \psi$		0.034*** (0.004)	0.032*** (0.004)		0.025*** (0.005)	0.022*** (0.005)
sd TFP			0.186*** (0.007)			0.235*** (0.010)
sd K			-0.021*** (0.005)			
sd Empl						-0.034*** (0.011)
Sector <sup>a</sup> -Age	y	y	y	y	y	y
Year	y	y	y	y	y	y
Obs.	45,720	45,720	45,720	45,720	45,720	45,720
R <sup>2</sup>	0.474	0.476	0.509	0.496	0.497	0.527

# Age as a Proxy of Credit History: Results

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		Avg $ \ln\lambda $			Avg $ \ln\kappa $	
Age	0.0003 (0.0004)	0.0003 (0.0004)	-0.0004 (0.0003)	-0.006*** (0.001)	-0.006*** (0.001)	-0.006*** (0.001)
sd $\ln\psi$		0.038*** (0.009)	0.039*** (0.009)		0.052*** (0.010)	0.053*** (0.010)
sd TFP			0.148*** (0.018)			0.273*** (0.024)
sd K			-0.025** (0.011)			
sd Empl						-0.152*** (0.021)
Sector	y	y	y	y	y	y
Year	y	y	y	y	y	y
Obs.	5,562	5,562	5,562	5,562	5,562	5,562
R <sup>2</sup>	0.417	0.421	0.439	0.373	0.378	0.415

Back

# Controlling for Proxies of Financial Constraints

- Effect on output distortions unchanged.
- Effect on capital distortions 1/3 lower.

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		$ \ln \lambda $			$ \ln \kappa $	
Tariffs Above $75_{t-1}$	0.006* (0.003)	0.006** (0.003)	0.007** (0.003)	0.007** (0.004)	0.007** (0.004)	0.008** (0.004)
$\ln$ Assets	-0.023*** (0.002)	-0.025*** (0.002)	-0.031*** (0.003)	-0.107*** (0.003)	-0.107*** (0.003)	-0.157*** (0.003)
$\ln$ Lev. Ratio	0.001 (0.002)	0.002 (0.002)	0.0003 (0.002)	0.011*** (0.002)	0.011*** (0.002)	0.007*** (0.002)
$\ln$ Age	-0.035*** (0.005)	-0.033*** (0.005)	-0.031*** (0.005)	-0.130*** (0.006)	-0.130*** (0.006)	-0.127*** (0.006)
$\ln \psi$		0.015*** (0.001)	0.015*** (0.001)		-0.004*** (0.001)	-0.004*** (0.001)
TFP			0.062*** (0.003)			0.285*** (0.004)
$\ln K$			-0.018*** (0.002)			
$\ln$ Empl						-0.087*** (0.003)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	893,613	893,613	893,613	893,613	893,613	893,613
R <sup>2</sup>	0.0116	0.0125	0.0153	0.0187	0.0187	0.0603
Number of Firm IDs	297,718	297,718	297,718	297,718	297,718	297,718

# Export Status and Firm Distortions

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		$ \ln \lambda $			$ \ln \kappa $	
Export $_{t-1}$	-0.012*** (0.003)	-0.012*** (0.003)	-0.014*** (0.003)	-0.013*** (0.003)	-0.013*** (0.003)	-0.020*** (0.003)
ln Age	-0.053*** (0.004)	-0.051*** (0.004)	-0.042*** (0.004)	-0.168*** (0.006)	-0.169*** (0.006)	-0.154*** (0.005)
ln $\psi$		0.012*** (0.001)	0.012*** (0.001)		-0.006*** (0.001)	-0.008*** (0.001)
TFP			0.055*** (0.003)			0.248*** (0.004)
ln $K$			-0.035*** (0.002)			
ln Empl						-0.137*** (0.003)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	1,001,582	1,001,582	1,001,582	1,001,582	1,001,582	1,001,582
R <sup>2</sup>	0.011	0.011	0.015	0.015	0.015	0.050
Number of Firm IDs	309,905	309,905	309,905	309,905	309,905	309,905

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# Past Export Shipments and Firm Distortions

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		$ \ln \lambda $			$ \ln \kappa $	
$\ln \text{Exports}_{t-1}$	-0.003* (0.001)	-0.003** (0.001)	0.001 (0.001)	-0.004** (0.002)	-0.004** (0.002)	-0.014*** (0.002)
$\ln \text{Age}$	-0.053*** (0.008)	-0.049*** (0.008)	-0.032*** (0.008)	-0.245*** (0.011)	-0.244*** (0.011)	-0.213*** (0.011)
$\ln \psi$		0.023*** (0.002)	0.023*** (0.002)		0.005** (0.002)	0.001 (0.002)
TFP			-0.015*** (0.004)			0.192*** (0.007)
$\ln K$			-0.037*** (0.003)			
$\ln \text{Empl}$						-0.126*** (0.005)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	307,716	307,716	307,716	307,716	307,716	307,716
R <sup>2</sup>	0.012	0.014	0.015	0.022	0.022	0.042
Number of Firm IDs	95,087	95,087	95,087	95,087	95,087	95,087

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# Proxies of Credit Constraints: SOE vs. Private Firms

Variables	(1)	(2)	(3)	(4)	(5)	(6)
		$ \ln \lambda $			$ \ln \kappa $	
SOE	-0.040 (0.031)	0.033 (0.032)	0.111** (0.053)	0.021 (0.036)	0.130*** (0.036)	0.681*** (0.060)
Tariffs Above $75_{t-1}$	0.007** (0.003)	0.007** (0.003)	0.008** (0.003)	0.011*** (0.004)	0.011*** (0.004)	0.014*** (0.004)
SOE*Tariffs Above $75_{t-1}$	0.010 (0.018)	0.014 (0.018)	-0.014 (0.018)	-0.032 (0.020)	-0.026 (0.020)	-0.082*** (0.021)
ln Age	-0.042*** (0.005)	-0.040*** (0.005)	-0.040*** (0.005)	-0.155*** (0.006)	-0.154*** (0.006)	-0.165*** (0.006)
SOE*ln Age	0.015* (0.008)	0.024*** (0.008)	0.018** (0.009)	-0.002 (0.010)	0.010 (0.010)	0.013 (0.011)
ln $\psi$		0.011*** (0.001)	0.011*** (0.001)		-0.011*** (0.001)	-0.013*** (0.001)
SOE*ln $\psi$		0.035*** (0.004)	0.040*** (0.004)		0.053*** (0.004)	0.064*** (0.004)
TFP			0.065*** (0.003)			0.280*** (0.004)
SOE*TFP			-0.160*** (0.010)			-0.280*** (0.012)
ln $K$			-0.035*** (0.00)			
SOE*ln $K$			0.048*** (0.006)			
ln Empl						-0.140*** (0.003)
SOE*ln Empl						0.072*** (0.009)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	898,817	898,817	898,817	898,817	898,817	898,817
R <sup>2</sup>	0.011	0.013	0.017	0.013	0.014	0.056
Number of Firm IDs	298,746	298,746	298,746	298,746	298,746	298,746

# Alternative Measure of Distortions

- Petrin and Sivadasan (2013) measure resource misallocation at the firm level as the gap between the marginal input product and its marginal cost,

$$G_{ist}^j = \left| MP_{ist}^j - p_{ist} \right|, \quad j = L, K$$

- Marginal input costs proxied by average costs.
- Positive correlation with our measures:
  - ▶ Correlation of 0.25 between  $G_{ist}^L$  and  $|\ln \lambda_{ist}|$ .
  - ▶ Correlation of 0.46 between  $G_{ist}^K$  and  $|\ln \kappa|$ .

# Alternative Measure of Distortions: Results

Variables	(1)	(2) $G^L$	(3)	(4)	(5) $G^K$	(6)
Tariffs Above $75_{t-1}$	0.068 (0.121)	0.064 (0.121)	0.303*** (0.114)	0.034** (0.016)	0.034** (0.016)	0.057*** (0.014)
ln Age	2.287*** (0.201)	2.272*** (0.201)	0.144 (0.184)	-0.260*** (0.026)	-0.261*** (0.026)	-0.454*** (0.023)
ln $\psi$		-0.286*** (0.028)	-0.409*** (0.026)		-0.024*** (0.003)	-0.038*** (0.003)
TFP			15.668*** (0.109)			2.534*** (0.015)
ln $K$			1.223*** (0.084)			
ln Empl						-0.533*** (0.012)
Sector-Year	y	y	y	y	y	y
Prov-Year	y	y	y	y	y	y
Firm FE	y	y	y	y	y	y
Obs.	732,065	732,065	732,065	732,065	732,065	732,065
R <sup>2</sup>	0.079	0.079	0.216	0.028	0.028	0.266
Number of Firm IDs	263,592	263,592	263,592	263,592	263,592	263,592

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# TFP and Misallocation

Variables	(1)	(2)	(3)	(4)
	Avg TFP			
Avg $ \ln \kappa $	-0.266** (0.107)		-0.197* (0.101)	-0.393*** (0.149)
Avg $ \ln \lambda $		-0.307** (0.148)	-0.225 (0.149)	-0.142 (0.124)
Sd Profit				-0.129 (0.093)
Sd K				0.547** (0.245)
Sd Empl				-0.008 (0.212)
Year	y	y	y	y
Industry <sup>a</sup> FE	y	y	y	y
Obs.	4,232	4,232	4,232	4,232
R <sup>2</sup>	0.813	0.812	0.815	0.838
No. of Industries	425	425	425	425

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