

# Daily Winners and Losers

by Alok Kumar, Stefan Ruenzi,  
and Michael Ungeheuer

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# In the Media: Wall Street Journal Print Rankings

## Percentage Gainers...

Company	Symbol	Latest Session			52-Week		
		Close	Net chg	% chg	High	Low	% chg
OncoCyte	OCX	6.07	1.85	<b>43.84</b>	10.24	2.45	...
Virgin America	VA	55.11	16.21	<b>41.67</b>	55.43	26.30	<b>88.0</b>
Sky Solar Holdings ADR	SKYS	5.90	1.64	<b>38.50</b>	12.00	1.12	<b>-50.3</b>
Ruckus Wireless	RKUS	13.24	3.24	<b>32.40</b>	13.50	7.25	<b>5.3</b>
Transcontinental Realty	TCI	12.03	2.12	<b>21.39</b>	14.75	8.05	<b>10.3</b>
USMD Holdings	USMD	12.16	1.81	<b>17.49</b>	13.59	6.50	<b>24.7</b>
Unico American	UNAM	11.00	1.61	<b>17.20</b>	13.76	8.15	...
Edwards Lifesciences	EW	105.08	15.16	<b>16.36</b>	107.90	61.38	<b>50.3</b>
Flexion Therapeutics	FLXN	10.95	1.53	<b>16.24</b>	29.09	7.56	<b>-52.2</b>
Sorrento Therapeutics	SRNE	6.30	0.85	<b>15.60</b>	26.80	4.25	<b>-46.0</b>
Gencea Biosciences	GNCA	6.83	0.88	<b>14.79</b>	16.18	2.56	<b>-39.2</b>
MediNova	MNOV	9.00	1.10	<b>13.92</b>	9.37	2.62	<b>164.7</b>
NantKwest	NK	9.72	1.09	<b>12.63</b>	38.48	6.10	...
Global Blood Therapeutics	GBT	18.14	2.01	<b>12.46</b>	57.00	12.24	...
SteadyMed	STDY	2.89	0.32	<b>12.45</b>	11.14	2.00	<b>-66.3</b>

## Percentage Losers

Company	Symbol	Latest Session			52-Week		
		Close	Net chg	% chg	High	Low	% chg
Vericel	VCEL	3.72	-2.31	<b>-38.31</b>	6.69	1.69	<b>1.9</b>
Great Basin Scientific	GBSN	4.46	-2.05	<b>-31.49</b>	12810.00	3.69	<b>-99.9</b>
Staffing 360 Solutions	STAF	3.61	-3.94	<b>-20.64</b>	10.24	1.80	<b>33.7</b>
iRadimed	IRMD	15.51	-3.85	<b>-19.89</b>	33.25	14.54	<b>0.1</b>
Natus Medical	BABY	31.84	-7.80	<b>-19.68</b>	51.05	29.34	<b>-19.7</b>
Smith Wesson Hldg	SWHC	22.78	-4.98	<b>-17.94</b>	30.44	12.72	<b>76.2</b>
Diraxion Brazil Bull 3X	BRZU	70.90	-11.88	<b>-14.35</b>	339.06	26.40	<b>-71.5</b>
ConforMIS	CFMS	10.28	-1.71	<b>-14.26</b>	26.93	7.56	...
ARC Group Worldwide	ARCW	2.17	-0.36	<b>-14.23</b>	8.44	1.05	<b>-64.7</b>
Brocade Comm Systems	BRCD	9.19	-1.45	<b>-13.63</b>	12.88	7.40	<b>-22.8</b>
GeoPark	GPRK	2.55	-0.35	<b>-12.97</b>	5.73	2.45	<b>-39.6</b>
Clovis Oncology	CLVS	17.26	-2.11	<b>-10.89</b>	116.75	16.78	<b>-74.9</b>
Naked Brand Group	NAKD	2.00	-0.23	<b>-10.31</b>	6.74	1.79	<b>-52.4</b>
Cartesian Inc.	CRTN	2.00	-0.23	<b>-10.31</b>	4.40	1.81	<b>-64.0</b>
ProShs Ultra MSCI Brazil	UBR	36.05	-4.08	<b>-10.17</b>	87.00	17.61	<b>-88.9</b>

# In the Media: Wall Street Journal Web Rankings

**Gainers** (Roll over for charts and headlines)

5:02 pm EDT 11/03/16

[NYSE](#) | [Nasdaq](#) | [Arca](#) | [Composite](#)

Issue	Price	Chg	% Chg	Volume
<a href="#">Inteliquent (IQNT)</a>	22.58	5.84	34.89	5,639,533
<a href="#">MetaldynePerform (MPG)</a>	19.20	4.90	34.27	4,287,811
<a href="#">TechnicalComms (TCCO)</a>	2.95	0.65	28.26	1,842,305
<a href="#">EnviroStar (EVI)</a>	10.40	1.85	21.64	108,862
<a href="#">EnerNOC (ENOC)</a>	5.80	0.95	19.59	297,150

[See all Gainers](#)

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## In the Media: TV Shows...



# Motivation I

Why are daily winners and losers interesting?

- ▶ Most salient easily available info on the cross-section of stocks
- ▶ They receive overproportional attention (Ungeheuer, 2017)

Why is (investor) attention interesting?

- ▶ Attention is a limited resource (Kahneman, 1973)
- ▶ Attention explains economic decision-making and outcomes (Sims, 2011; Bordalo/Gennaioli/Shleifer, 2012)
- ▶ Investor attention explains trading (Barber/Odean, 2008)
- ▶ ...and prices (Da/Engelberg/Gao, 2011)

→ Are daily winners and losers bought by retail investors? Are they overpriced after the ranking?

## Motivation II

Why is investor attention towards daily winners and losers particularly interesting?

- ▶ Many return anomalies where future underperformance is related to past extreme idiosyncratic returns:
  - ▶ idiosyncratic volatility puzzle (Ang/Hodrick/Xing/Zhang, 2006)
  - ▶ maximum daily returns (Bali/Cakici/Whitelaw, 2011)
  - ▶ expected idiosyncratic skewness (Boyer/Mitton/Vorkink, 2010)
  - ▶ death/jackpot probability (Campbell/Hilscher/Szilagy, 2008; Conrad/Kapadia/Xing, 2014)
  - ▶ ...

→ Can the attention-induced overpricing of daily winners and losers explain these return anomalies?

## Research Question

**How are daily winners and losers  
traded and priced?**

## Data & Methodology

US common stocks with  $p_{t-1} \geq \$5$  from NYSE, AMEX, NASDAQ from July 1963 to December 2015:

- ▶ Daily and monthly stock returns: CRSP
- ▶ Discount brokerage retail trading data (Barber/Odean 2008)
- ▶ Institutional trading data (ANcerno)
- ▶ Other: Institutional ownership (13f), Compustat, TAQ, Factor Returns...

Defining daily winners and losers:

- (1) Each day: Top (bottom) 80 stocks are day's winners (losers)
- (2) End of each month, form 4 portfolios:
  - Never Neither daily winner nor loser that month
  - Loser Loser (but not winner) at least once that month
  - Winner Winner (but not loser) at least once that month
  - Both Winner *and* loser at least once each that month



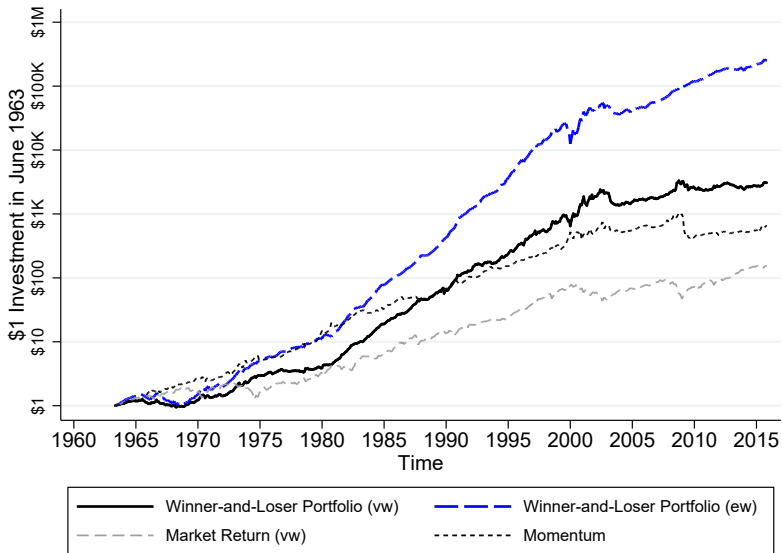
# The Pricing of Daily Winners and Losers

Portfolio sorts:

Portfolio	Value-Weighted	Equal-Weighted	% of Stocks	% of Mkt.Cap.
Never Loser	0.53%	0.82%	77.88%	93.14%
Winner	-0.17%	0.38%	6.54%	2.62%
Both	0.39%	0.20%	8.90%	3.11%
	-1.07%	-0.90%	6.67%	1.13%
Never-Loser (NML)	0.70%*** (3.74)	0.44%*** (3.30)		
Never-Winner (NMW)	0.14% (0.85)	0.62%*** (5.15)		
Never-Both (NMB)	1.60%*** (5.46)	1.72%*** (9.08)		
Sharpe-Ratio T (Months)	0.77 630	1.32 630		

- Daily winners and losers underperform after being ranked.
- Consistent with overpricing due to attention-induced retail buying pressure after ranking.

# The Pricing of Daily Winners and Losers



# The Pricing of Daily Winners and Losers

Effect is robust:

- ▶ Survives factor models, including Fama/French's (2015) 5-factor model and Hou et al.'s (2015) Q-Model
- ▶ Highly significant in Fama/MacBeth (t-stats beyond -10)
- ▶ Robust to using \$1 price filter, excluding NASDAQ stocks, excluding small firms, industry- or DGTW-adjusting returns
- ▶ Significant with 1-month gap between ranking- and holding-month
- ▶ Significant at variations of winner/loser-threshold around 80

# The Pricing of Daily Winners and Losers

Alternative return-conventions in Fama/MacBeth regressions:

	(1) C2C only	(2) O2O only	(3) C2C & O2O	(4) O2C only	(5) C2C & O2C
$I_{Any,C2C}$	-0.0060*** (-5.75)		-0.0055*** (-6.54)		-0.0053*** (-6.13)
$I_{Any,Alt}$		-0.0038*** (-3.52)	-0.0008 (-0.89)	-0.0039*** (-3.53)	-0.0010 (-0.95)

(1963-2015, controls: Beta, size, value, momentum, short- and long-term reversal)

- Only commonly observed close-to-close rankings matter.
- Rankings based on other return periods do not.

# The Pricing of Daily Winners and Losers

Alternative return-conventions in Fama/MacBeth regressions:

	(1) C2C only	(6) C2O only	(7) C2C & C2O	(8) 2D only	(9) C2C & 2D
$I_{Any,C2C}$	-0.0060*** (-5.75)		-0.0059*** (-5.76)		-0.0053*** (-6.06)
$I_{Any,Alt}$		-0.0023*** (-2.93)	-0.0002 (-0.32)	-0.0045*** (-3.76)	-0.0009 (-0.81)

(1963-2015, controls: Beta, size, value, momentum, short- and long-term reversal)

- Only commonly observed close-to-close rankings matter.
- Rankings based on other return periods do not.

# Rankings and the Idiosyncratic Volatility Puzzle

Sorting by Idiosyncratic Volatility (7/1963-12/2015):

Portfolio	Low	2	3	4	High	High-Low
all stocks	0.73%	0.90%	0.95%	0.80%	0.07%	-0.66%*** (-3.02)
only Never	0.70%	0.83%	0.96%	0.92%	0.67%	-0.03% (-0.18)

- The idiosyncratic volatility puzzle disappears when daily winners and losers (22% of stocks, 7% of market cap.) are excluded.
- Holds for equal- and value-weighted portfolio returns...
- as well as the max-return puzzle (Bali et al., 2011), the expected idiosyncratic skewness effect (Boyer et al., 2010), and death probability (Campbell et al., 2008).

## Rankings and the Idiosyncratic Volatility Puzzle

	NMB	NMB	IVol	IVol
Rm-Rf	-0.3029*** (-4.82)	0.0062 (0.13)	0.3778*** (8.35)	0.2892*** (6.99)
SMB	-1.1257*** (-12.42)	-0.2027 (-1.39)	1.1284*** (17.45)	0.7990*** (12.01)
HML	0.4557*** (3.75)	0.0050 (0.05)	-0.5509*** (-6.26)	-0.4176*** (-6.25)
MOM	0.1416* (1.72)	0.0073 (0.11)	-0.1642** (-2.50)	-0.1228** (-2.24)
Idio.Vola.		-0.8180*** (-8.76)		
NMB				-0.2925*** (-6.94)
Alpha	1.75%*** (7.20)	1.18%*** (5.43)	-0.70%*** (-4.57)	-0.18% (-1.22)

→ Returns to high idiosyncratic volatility stocks do not explain the pricing of daily winners and losers.

→ Returns to daily winners and losers can explain the pricing of high idiosyncratic volatility stocks.

# Rankings and the Idiosyncratic Volatility Puzzle

Hou/Loh (2016) decomposition of the idiosyncratic volatility puzzle's Fama/MacBeth-coefficient:

	Explained		Unexplained		Total	
$I_{Any}$	-0.1134	64.61%*** (14.63)	-0.0621	35.39%*** (8.01)	-0.1755	100.00%

- One simple ranking dummy explains over 60% of the puzzle.
- Next best candidates from Hou/Loh (2016):
  - ▶ Lagged monthly returns at 34%
  - ▶ Bid/ask spreads at 30%
  - ▶ Retail trading proportion at 22%



# Rankings and the Idiosyncratic Volatility Puzzle

Hou/Loh (2016) decomposition with a refined ranking salience measure, taking into account **how often** and **how far up** a stock was ranked:

	Explained		Unexplained		Total	
RankingSalience	-0.1685	96.02%*** (9.22)	-0.0070	3.98% (0.38)	-0.1755	100.00%
LoserSalience	-0.0409	23.32%*** (7.79)	0.0052	-2.94% (-0.25)	-0.1755	100.00%
WinnerSalience	-0.1397	79.62%*** (7.29)				

- Refined ranking salience measure **explains the entire puzzle**.
- Most of the explanatory power comes from the salient winners.

## The Trading of Daily Winners and Losers

	Daily Predictive		Monthly Contemporaneous
	BS <sub>Ret</sub>	BS <sub>Ins</sub>	Short Interest
I <sub>WL</sub>			0.0020*** (12.39)
I <sub>L</sub>	0.0411*** (6.22)	-0.0071** (-2.10)	0.0012*** (11.20)
I <sub>W</sub>	0.1265*** (16.64)	-0.0333*** (-9.80)	-0.0002** (-2.49)
Firm & Time FEs	Yes	Yes	Yes
Lagged Dependent Variable	Yes	Yes	Yes
Years	2/1991- 1/1997	2/1997- 1/2011	2/2003- 12/2015

(Controls: Beta, size, value, momentum, short- and long-term reversal, abs. returns)

Daily winners and losers are...

- ▶ bought by retail investors.
- ▶ sold by institutional investors and short-sellers.

→ Consistent with insufficient liquidity-provision to attention-induced buying of daily winners and losers by retail investors.

## Variation Across Firms and Over Time

The underperformance of daily winners and losers is stronger...

- ▶ for stocks with high short-sale constraints
- ▶ when sentiment is high
- ▶ when daily winner and loser returns are particularly salient

The underperformance of daily winners and losers is unaffected...

- ▶ by firm size
- ▶ by illiquidity, measured by Amihud's (2002) price impact proxy and Corwin/Schultz's (2012) spread proxy

# Conclusion

Robust evidence that daily winners and losers

- ▶ are overpriced after rankings
- ▶ due to buying-pressure by retail investors
- ▶ combined with insufficient liquidity provision by institutional investors and short-sellers

Idio. Vola. Puzzle driven by daily winners and losers:

- ▶ Puzzle disappears for unranked stocks (93% of mkt.cap.).
- ▶ Daily winner and loser factor return fully explains puzzle.
- ▶ Hou/Loh (2016) decomposition supports daily winner loser status as best known explanation of puzzle.

Implications?

- ▶ Strategic timing of SEOs, M&As, insider sales...
- ▶ Price manipulation?

**Thank you!**

Kumar, A./Ruenzi, S./Ungeheuer, M. (2018):  
Daily Winners and Losers,  
Working Paper, University of Mannheim.

# New York Times Print Ranking

Stock (TICKER)	Close	Chg	% Chg	Volume (100)
<b>20 TOP GAINERS</b>				
Virgin America (VA)	55.11	+16.21	+41.7	156951
Ruckus Wirel (RKUS)	13.24	+3.24	+32.4	376342
USMD Holding (USMD)	12.16	+1.81	+17.5	136
Unico Americ (UNAM)	11.00	+1.61	+17.2	221
Edwards Lifesc (EW)	105.08	+15.16	+16.9	90782
Flexion (FLXN)	10.95	+1.53	+16.2	5822
Sorrento (SRNE)	6.30	+0.85	+15.6	5759
Genocea (GNCA)	6.83	+0.88	+14.8	48553
MediciNova I (MNOV)	9.00	+1.10	+13.9	8255
NantKwest (NK)	9.72	+1.09	+12.6	6110
GBT (GBT)	18.14	+2.01	+12.5	5310
Nuvectra (NVTR)	6.96	+0.75	+12.1	4707
AGTC (AGTC)	16.24	+1.69	+11.6	1878
Aqua Metals (AQMS)	7.93	+0.78	+10.9	1942
Esperion The (ESPR)	19.36	+1.86	+10.6	7674
Odyssey Mari (OMEX)	9.05	+0.81	+9.8	1598
AveXis (AVXS)	28.17	+2.41	+9.4	938
Eiger (EIGR)	20.00	+1.68	+9.2	215
Swestn Energy (SWN)	8.51	+0.70	+9.0	234006
Stratasy (SSYS)	27.65	+2.25	+8.9	19743

Stock (TICKER)	Close	Chg	% Chg	Volume (100)
<b>20 TOP LOSERS</b>				
iRadimed (IRMD)	15.51	-3.85	-19.9	4629
Natus Medica (BABY)	31.84	-7.80	-19.7	27199
Smith & Wess (SWHC)	22.78	-4.98	-17.9	142074
ConforMIS (CFMS)	10.28	-1.71	-14.3	9896
Brocade Comm (BRCD)	9.19	-1.45	-13.6	339469
Clovis Oncol (CLVS)	17.26	-2.11	-10.9	26528
Sturm Ruger & (RGR)	65.24	-6.38	-8.9	11520
TerraForm Po (TERP)	9.07	-0.76	-7.7	52502
Blue Buffalo (BUFF)	23.64	-1.93	-7.5	17595
Atamos Gold (AGI)	5.20	-0.41	-7.3	17909
Allegheny Tec (ATI)	15.19	-1.19	-7.3	25508
Nv5 Global (NVEE)	25.64	-1.98	-7.2	904
Valeant (VRX)	26.11	-1.99	-7.1	259345
LivaNova (LIVN)	49.62	-3.74	-7.0	10279
AmTrust Fin (AFSI)	24.91	-1.84	-6.9	35270
Vista Outdoo (VSTO)	49.16	-3.53	-6.7	5744
Titan Intl (TWI)	5.04	-0.36	-6.7	3137
PulteGroup (PHM)	17.21	-1.21	-6.6	224934
Amaya INC (AYA)	12.90	-0.88	-6.4	1628
BorgWarner (BWA)	35.28	-2.40	-6.4	35434

# New York Times Web Ranking

## Stock Spotlight

11/03/2016

MOST ACTIVE	<u>TOP GAINERS</u>	TOP LOSERS
Stock	Latest	% change
Inteliquent Inc	<b>22.58</b>	+34.89%
Metaldyne Performance Group Inc	<b>19.20</b>	+34.27%
Technical Communications Corp	<b>2.95</b>	+28.26%
Envirostar Inc	<b>10.40</b>	+21.64%
EnerNOC Inc	<b>5.80</b>	+19.59%
DryShips Inc	<b>4.70</b>	+19.29%
Lattice Semiconductor Corp	<b>7.55</b>	+18.52%
Cross Country Healthcare Inc	<b>13.57</b>	+17.08%

Data delayed at least 15 minutes

# Yahoo Finance Ranking

## Stocks: Gainers >

Symbol	Last Price	Change	% Change
<b>IQNT</b> Intelliquent, Inc.	22,60	5,86	35,01 %
<b>MPG</b> Metaldyne Performance Group Inc	19,20	4,90	34,27 %
<b>TCCO</b> Technical Communications Corpor	2,95	0,65	28,26 %
<b>ZBIO</b> ProShares UltraPro Short NASDAQ	32,82	2,67	8,86 %
<b>EVI</b> EnviroStar, Inc. Common Stock	10,40	1,85	21,64 %



# New York Times Print Ranking in 1973

TUESDAY, OCTOBER 9, 1973

## Percentage Gains

Stocks with the largest percentage gains on the New York Stock Exchange yesterday:

Stock	Last Price	Net Chng.	Pct. Chng.
Suave Shoe	37 $\frac{3}{8}$	+ $\frac{3}{8}$	+19.2
NorCenRy	6 $\frac{1}{2}$	+	+18.2
vjReads Co	1 $\frac{3}{4}$	+ 4	+16.7
Bausch Lb	44	+ 5 $\frac{7}{8}$	+15.4
Union Corp	9 $\frac{1}{8}$	+ 1 $\frac{1}{8}$	+14.1

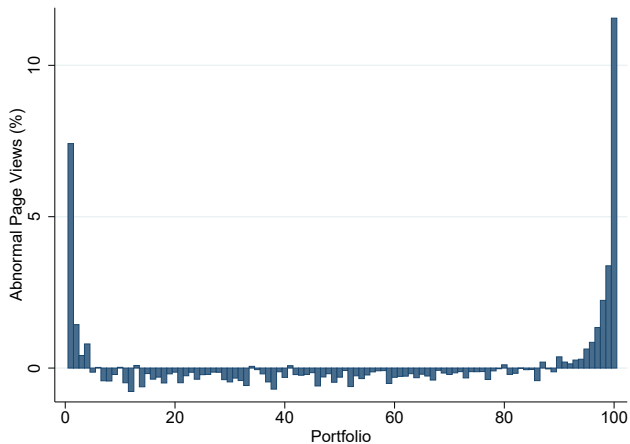
## Percentage Drops

Stocks with the largest percentage drops on the New York Stock Exchange yesterday:

Stock	Last Price	Net Chng.	Pct. Chng.
Elixir Ind	4	- $\frac{3}{4}$	-15.8
Texaco Inc	32 $\frac{5}{8}$	- 2 $\frac{5}{8}$	- 7.4
APL Cp pfB	8 $\frac{3}{8}$	- $\frac{5}{8}$	- 6.9
Divers Ind	17 $\frac{1}{8}$	- $\frac{1}{8}$	- 6.3
EMI Ltd	3 $\frac{3}{4}$	- $\frac{1}{4}$	- 6.3

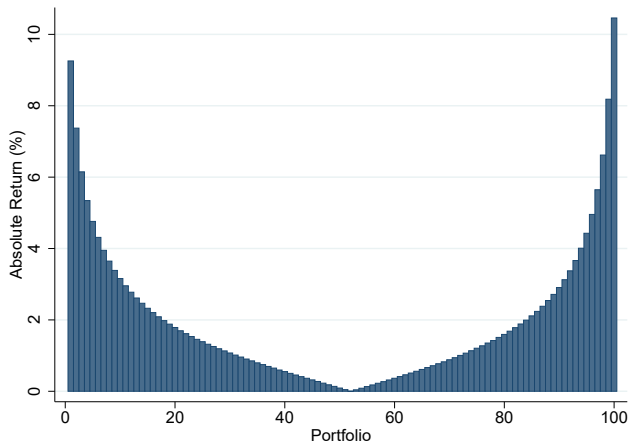
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## Daily Return Sort: Attention



- Daily winner and loser attention spike
- Flat relation between 10<sup>th</sup> and 90<sup>th</sup> percentile

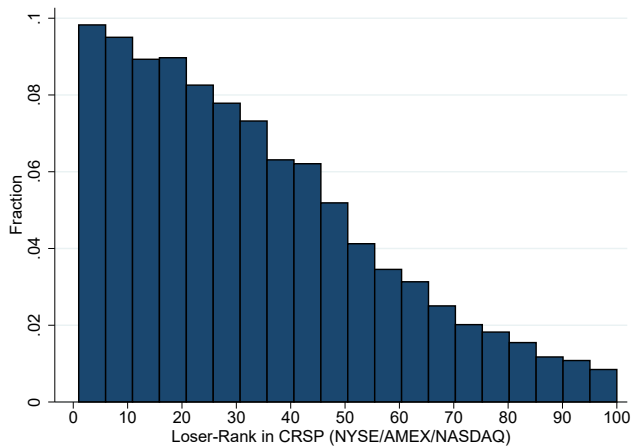
## Daily Return Sort: Absolute Returns



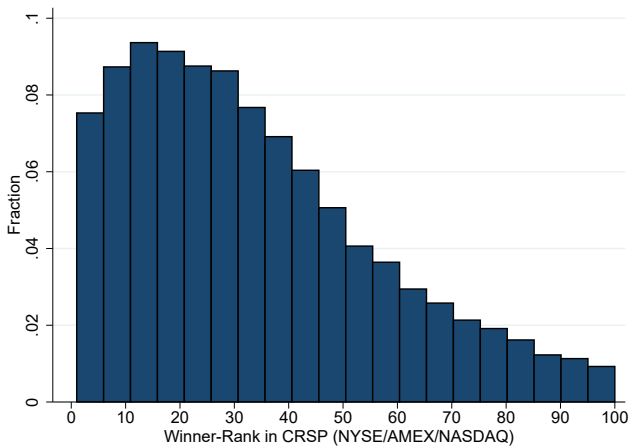
→ Attention  $\not\propto$  Absolute Returns

→ Relation not even strictly positive as returns become more extreme

## CRSP-Ranks of WSJ Gainers & Decliners: Losers



# CRSP-Ranks of WSJ Gainers & Decliners: Winners



## Not Explained by Factor Models I

	Value-Weighted Never-Both	Equal-Weighted Never-Both
1F	1.92%*** (7.31)	1.90%*** (10.55)
3F	1.88%*** (8.80)	1.80%*** (12.86)
4F	1.75%*** (7.20)	1.76%*** (11.71)
4F + ST + LT	1.79%*** (6.80)	1.74%*** (10.27)
4F + UMO	1.73%*** (5.29)	1.74%*** (9.75)
4F + BAB	1.61%*** (5.93)	1.60%*** (10.44)
4F + QMJ	1.00%*** (4.38)	1.20%*** (9.33)

(1963-2015 if available, Newey-West SEs with 4 lags)

## Not Explained by Factor Models II

	Value-Weighted Never-Both	Equal-Weighted Never-Both
4F + Kelly	2.12%*** (6.97)	2.00%*** (10.89)
4F + CRW	1.91%*** (7.50)	1.90%*** (12.15)
4F + PS	1.86%*** (6.84)	1.85%*** (11.04)
4F + Sadka	2.25%*** (6.04)	2.11%*** (9.20)
4F + PMU	1.38%*** (4.96)	1.51%*** (8.85)
4F + SY	1.17%*** (4.58)	1.43%*** (9.92)
FF-5F	1.45%*** (6.73)	1.45%*** (11.66)
Q-Model	1.70%*** (5.72)	1.57%*** (8.36)

(1963-2015 if available, Newey-West SEs with 4 lags)

# Not Explained by Firm Characteristics

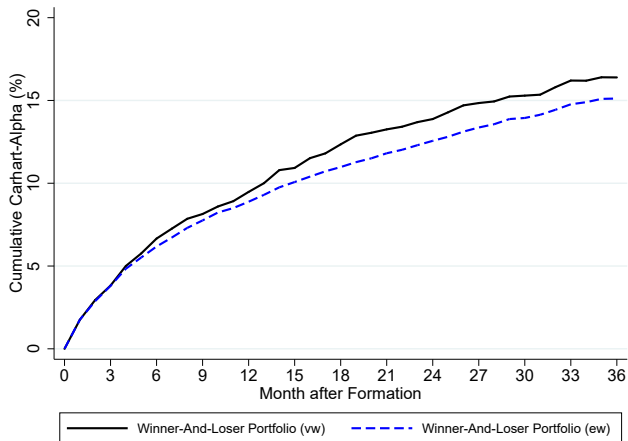
	(1)	(2)	(3)	(4)	(5)
$I_{WL}$	-0.0156*** (-12.48)	-0.0165*** (-12.71)	-0.0147*** (-10.86)	-0.0165*** (-12.67)	-0.0164*** (-13.03)
$I_L$		-0.0076*** (-10.03)	-0.0074*** (-9.23)	-0.0074*** (-9.71)	-0.0080*** (-10.58)
$I_W$		-0.0028*** (-4.04)	-0.0023*** (-3.57)	-0.0027*** (-3.94)	-0.0026*** (-4.14)
Beta	0.0001 (0.06)	0.0004 (0.28)	0.0004 (0.35)	0.0010 (0.85)	-0.0002 (-0.14)
$\ln(\text{Size})$	-0.0006* (-1.86)	-0.0008** (-2.39)	-0.0010*** (-3.08)	-0.0008** (-2.49)	-0.0002 (-0.51)
$\ln(B/M)$	0.0025*** (4.34)	0.0024*** (4.20)	0.0023*** (3.84)	0.0023*** (4.28)	0.0032*** (7.19)
$\text{Ret}_{t-12,t-2}$	0.0127*** (9.29)	0.0126*** (9.25)	0.0123*** (9.08)	0.0130*** (9.46)	0.0114*** (9.35)
$\text{Ret}_{t-1,t-1}$	-0.0417*** (-11.19)	-0.0432*** (-11.39)	-0.0429*** (-11.12)	-0.0446*** (-11.77)	-0.0543*** (-15.11)
$\text{Ret}_{t-36,t-13}$	-0.0004 (-0.76)	-0.0005 (-0.86)	-0.0007 (-1.21)	-0.0006 (-1.02)	-0.0001 (-0.31)
Op.Profitability			0.0100*** (5.57)		
Asset Growth			-0.0074*** (-7.43)		
$\ln(\text{Turnover})$				-0.0010** (-2.49)	
$\Delta \ln(\text{Turnover})$				0.0011*** (3.34)	
FF48-FEs	No	No	No	No	Yes
Size-Decile-FEs	No	No	No	No	Yes
Exchange-FEs	No	No	No	No	Yes

(1963-2015, Fama-MacBeth regressions, Newey-West SEs with 1 lag)



# Performance of NMB Over Three Years

Cumulative Carhart (1997) alphas in months after ranking:



# Alternative Ranking Salience Measure

Equal-Weighted Independent Sort:

Winner-Salience	Loser-Salience				T3-Never	t-stat
	Never	T1	T2	T3		
Never	0.82%	0.59%	0.37%	0.18%	-0.64%	(-3.70)
T1	0.34%	-0.33%	-0.27%	-0.56%	-0.90%	(-2.95)
T2	0.12%	-0.01%	-0.35%	-0.74%	-0.86%	(-3.13)
T3	0.04%	-1.13%	-1.26%	-1.97%	-2.02%	(-7.85)
T3-Never	-0.78%	-1.71%	-1.63%	-2.15%		
t-stat	(-4.53)	(-5.95)	(-6.00)	(-7.89)		
T3/T3-Never	-2.79%					
t-stat	(-9.65)					
Sharpe-Ratio	1.38					

→ Loser and Winner Salience matter by themselves.

→ ...and they positively interact.

# Alternative Ranking Salience Measure

Value-Weighted Independent Sort:

Winner-Salience	Loser-Salience				T3-Never	t-stat
	Never	T1	T2	T3		
Never	0.53%	0.29%	-0.34%	-0.43%	-0.96%	(-3.91)
T1	0.46%	-0.98%	-0.45%	-0.99%	-1.45%	(-3.35)
T2	0.19%	-0.26%	-0.45%	-1.38%	-1.57%	(-3.62)
T3	0.15%	-1.13%	-1.03%	-2.15%	-2.30%	(-5.51)
T3-Never	-0.38%	-1.41%	-0.69%	-1.72%		
t-stat	(-1.64)	(-3.63)	(-1.70)	(-4.18)		
T3/T3-Never	-2.68%					
t-stat	(-9.65)					
Sharpe-Ratio	0.87					

→ Loser and Winner Salience matter by themselves.

→ ...and they positively interact.

## Alternative Ranking Salience Measure

Fraction of Stocks in each Portfolio:

Winner-Salience	Loser-Salience			
	Never	T1	T2	T3
Never	77.99%	2.54%	2.27%	1.63%
T1	3.52%	0.57%	0.58%	0.50%
T2	3.15%	0.62%	0.70%	0.71%
T3	2.29%	0.59%	0.81%	1.53%

Fraction of Market-Cap in each Portfolio:

Winner-Salience	Loser-Salience			
	Never	T1	T2	T3
Never	93.19%	1.14%	0.94%	0.50%
T1	1.52%	0.15%	0.13%	0.09%
T2	1.04%	0.14%	0.13%	0.11%
T3	0.57%	0.09%	0.11%	0.16%

## Overnight vs. Intraday Holding Month Returns

Based on 1993-2015 CRSP open prices and stocks with Size  $\geq$  NYSE's 1<sup>st</sup> size quintile as in Lou, Polk, and Skouras (2017):

	Full	Overnight	Intraday
$I_{WL}$	-0.0087* (-1.88)	0.0257*** (7.75)	-0.0296*** (-7.10)
$I_L$	-0.0089*** (-4.82)	0.0132*** (9.21)	-0.0197*** (-9.60)
$I_W$	0.0012 (0.71)	0.0119*** (8.76)	-0.0086*** (-5.40)

(Controls: Beta, size, value, momentum, short- and long-term reversal)  
(1963-2015, Fama-MacBeth regressions, Newey-West SEs with 1 lag)

Consistent with...

- intraday reversal driven by insitutional trading
- overnight trading in the opposite direction by retail investors

## Variation Across Firms

Never-Both returns in sample splits:

Split by...	Low	High	High-Low
Retail Ownership	1.70%***	2.53%***	0.83%*** (3.26)
Firm Size	1.90%***	1.50%***	-0.39% (-1.30)
Amihud-Illiquidity	1.87%***	1.87%***	-0.00% (-0.01)
Corwin/Schultz-Spread	1.19%***	1.76%***	0.58%* (1.66)

→ Short sale constraints matter, consistent with overpricing of daily winners and losers.

→ Weak effect of illiquidity on underperformance of daily winners and losers.

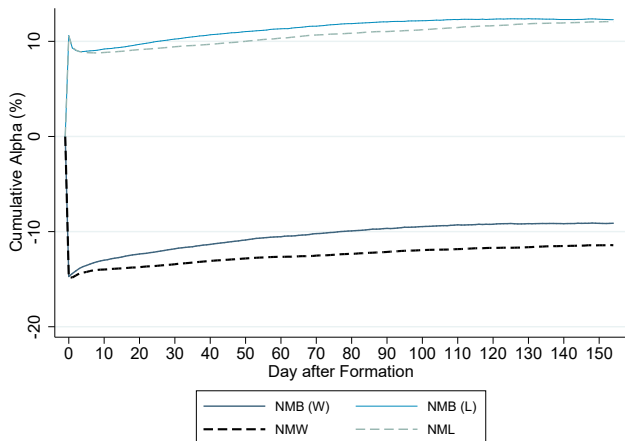
## Variation Over Time

	Saliency of Winners and Losers		Baker/Wurgler Sentiment
Rm-Rf	-0.2987*** (-4.81)	-0.2968*** (-4.75)	-0.3006*** (-4.71)
SMB	-1.1400*** (-12.99)	-1.1465*** (-13.04)	-1.1056*** (-12.05)
HML	0.4661*** (3.97)	0.4604*** (3.90)	0.4493*** (3.74)
MOM	0.1650** (2.00)	0.1649** (1.99)	0.1433* (1.77)
Avg.Vola. (std)	0.0094*** (3.02)	0.0101*** (3.26)	
Avg.Kurt. (std)		0.0035** (2.29)	
BW-Sentiment (std)			0.0079*** (3.22)
Alpha	1.73%*** (7.31)	1.74%*** (7.35)	1.80%*** (7.09)

The underperformance of daily winners and losers is stronger when  
→ daily winner and loser returns are salient  
→ ...and when sentiment is high.

# Shorting Winners and Losers Separately

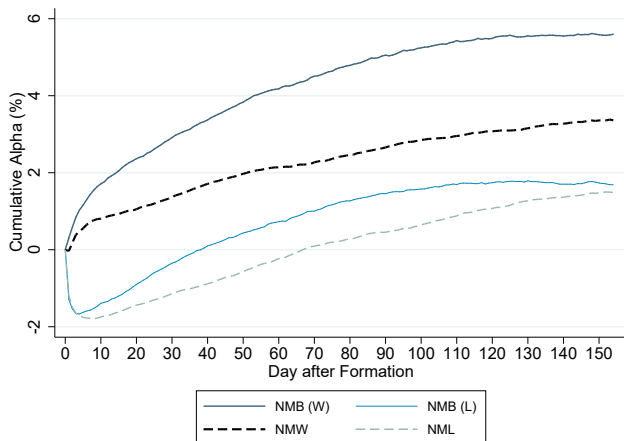
...starting on the ranking day:





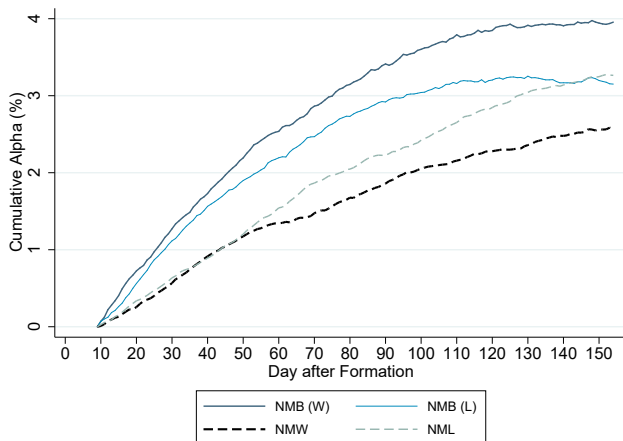
# Shorting Winners and Losers Separately

...starting 1 day after the ranking day:



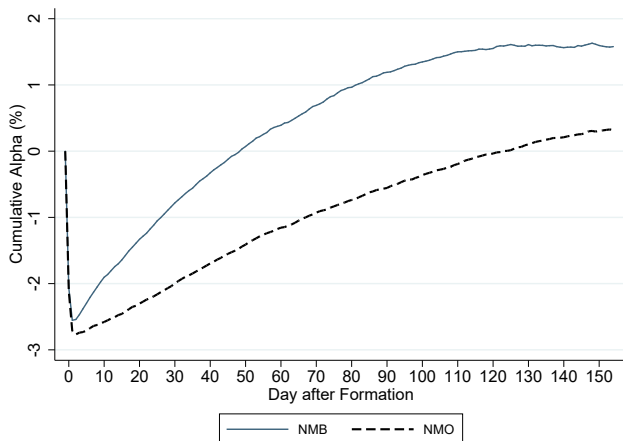
# Shorting Winners and Losers Separately

...starting 10 days after the ranking day:



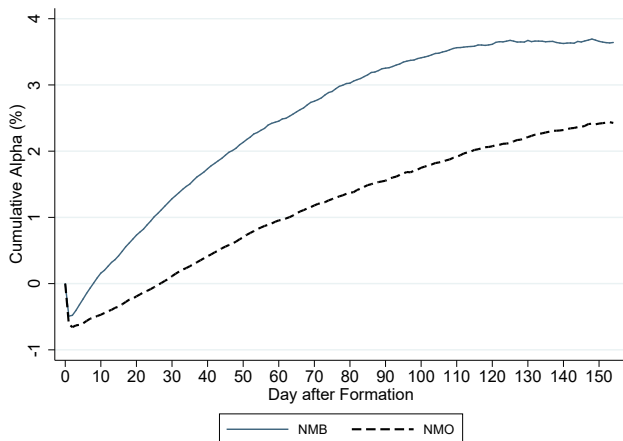
## Shorting Winners and Losers Jointly

...starting on the ranking day:



## Shorting Winners and Losers Jointly

...starting 1 day after the ranking day:



# Shorting Winners and Losers Jointly

...starting 10 days after the ranking day:

